

## 2016 - CABERNET SAUVIGNON (Class 10b)

### PLATEAU PRICE

BRIX	% of BASE	\$ / TONNE
14.9	AND LESS	\$300.00
15.0-15.5	17.50%	\$338.10
15.6	19.50%	\$376.74
15.7	21.50%	\$415.38
15.8	23.50%	\$454.02
15.9	25.50%	\$492.66
16.0	27.50%	\$531.30
16.1	29.50%	\$569.94
16.2	31.50%	\$608.58
16.3	33.50%	\$647.22
16.4	35.50%	\$685.86
16.5	37.50%	\$724.50
16.6	39.50%	\$763.14
16.7	41.50%	\$801.78
16.8	43.50%	\$840.42
16.9	45.50%	\$879.06
17.0	47.50%	\$917.70
17.1	49.50%	\$956.34
17.2	51.50%	\$994.98
17.3	53.50%	\$1033.62
17.4	55.50%	\$1072.26
17.5	57.50%	\$1110.90
17.6	59.00%	\$1139.88
17.7	60.50%	\$1168.86
17.8	62.00%	\$1197.84
17.9	63.50%	\$1226.82
18.0	65.00%	\$1255.80
18.1	66.50%	\$1284.78
18.2	68.00%	\$1313.76
18.3	68.32%	\$1320.00
18.4	68.32%	\$1320.00
18.5	68.32%	\$1320.00
18.6	68.32%	\$1320.00
18.7	68.32%	\$1320.00
18.8	68.32%	\$1320.00
18.9	68.32%	\$1320.00
19.0	68.32%	\$1320.00
19.1	68.32%	\$1320.00
19.2	68.32%	\$1320.00
19.3	68.32%	\$1320.00
19.4	68.32%	\$1320.00
19.5	68.32%	\$1320.00
19.6	68.32%	\$1320.00
19.7	68.32%	\$1320.00
19.8	68.32%	\$1320.00
19.9	68.32%	\$1320.00
20.0	68.32%	\$1320.00
20.1	68.32%	\$1320.00

BRIX	% of BASE	\$ / TONNE
20.2	68.32%	\$1320.00
20.3	68.32%	\$1320.00
20.4	68.32%	\$1320.00
20.5	68.32%	\$1320.00
20.6	68.32%	\$1320.00
20.7	68.32%	\$1320.00
20.8	68.32%	\$1320.00
20.9	68.32%	\$1320.00
21.0	97.50%	\$1883.70
21.1	98.00%	\$1893.36
21.2	98.50%	\$1903.02
21.3	99.00%	\$1912.68
21.4	99.50%	\$1922.34
<b>BASE 21.5</b>	<b>100.00%</b>	<b>\$1932.00</b>
21.6	100.50%	\$1941.66
21.7	101.00%	\$1951.32
21.8	101.50%	\$1960.98
21.9	102.00%	\$1970.64
22.0	102.50%	\$1980.30
22.1	103.50%	\$1999.62
22.2	104.50%	\$2018.94
22.3	105.50%	\$2038.26
22.4	106.50%	\$2057.58
22.5	107.50%	\$2076.90
22.6	108.50%	\$2096.22
22.7	109.50%	\$2115.54
22.8	110.50%	\$2134.86
22.9	111.50%	\$2154.18
23.0	112.50%	\$2173.50
23.1	113.50%	\$2192.82
23.2	114.50%	\$2212.14
23.3	115.50%	\$2231.46
23.4	116.50%	\$2250.78
23.5	117.50%	\$2270.10
23.6	118.50%	\$2289.42
23.7	119.50%	\$2308.74
23.8	120.50%	\$2328.06
23.9	121.50%	\$2347.38
24.0	122.50%	\$2366.70
24.1	123.50%	\$2386.02
24.2	124.50%	\$2405.34
24.3	125.50%	\$2424.66
24.4	126.50%	\$2443.98
24.5	127.50%	\$2463.30
24.6	128.50%	\$2482.62
24.7	129.50%	\$2501.94
24.8	130.00%	\$2511.60
24.8	AND MORE	\$2511.60

**NOTE: Company Average**

Plateau prices may be applied to Cabernet Sauvignon grape purchases at Brix levels above 20.9° if the Processor's company average falls on or below the Brix threshold of 20.9°.

All processors purchasing grapes at plateau prices must sign with their growers the 2016 Plateau Pricing "Intent to Purchase Consent Form".