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Update from your Board Chair





2024 Price Negotiations

On Wednesday, July 31st, the Grape Growers of Ontario negotiated a 1-year wine grape (Classes 5-10g) price agreement with Ontario Craft Wineries and Wine Growers Ontario. Under these challenging circumstances, the overall price increased by 1.67% over last year's prices.

Prices for the 2024 harvest can be found here.

I extend my thanks to the Board and staff for their commitment during negotiations this year, and we wish everyone the best during the 2024 harvest.

Harvest

The pre-harvest package will be emailed and available on eGrape by August 16th. If you require a hard copy of the package, please contact Keara White at kwhite@grapegrowersofontario.com or at 905-688-0990 ext 221. Weigh bills are being mailed out to growers on August 9. Please contact the Board office if you require additional weigh bills.

Bird Scaring Device Setting

The use of bird bangers are a normal farm practice but grape growers MUST be vigilant and ensure their equipment is in proper working order. This means sensors, timers and setbacks, volume and frequency are set and monitored correctly. If you are using propane cannons, remember to operate them only when birds are feeding (dawn to dusk) which starts at about 30 minutes before sunrise, and ends about 30 minutes after sunset, when there is enough light for birds to forage.

It is recommended that growers notify neighbours within 175m of your property about when and how your bird bangers will be operated and who to call if there is a problem. Neglect, unnecessary or malicious use for any other purpose will not be tolerated and action from the Normal Farm Practices Board may be taken which could result in the loss of use of bird bangers.

Important Information about the Advanced Payments Program (APP)

Interest-free loans are available to fruit and vegetable farms. Growers who currently don't participate in the Advanced Payments Program are encouraged to have a look at the attached information on the APP loan program, which currently offers up to \$250,000 in interest-free loans to growers of any of a wide range of fruits and vegetables. The slides were presented at OFVGA's webinar about the APP program on June 10th.

A recording of the webinar is currently accessible on OFVGA's YouTube channel.

A main takeaway from the presentation is that growers who use the program can save up to \$20,000 in interest (and in some cases more) over the course of the 2024 crop season. For all details, you can refer to the <u>slides</u> and the <u>webinar recording</u>.

Are you a fan of Amazing Race Canada? Here is your chance to see the Host, Jon Montgomery, live at the GGO Celebrity Luncheon!

In partnership with Meridian Credit Union, the Grape Growers of Ontario's Celebrity Luncheon marks the opening of the Niagara Grape and Wine Festival by showcasing Canadian personalities and celebrating the annual grape harvest.

Jon Montgomery's life has been a whirlwind since his Olympic win in skeleton racing at the Vancouver Whistler Olympics in 2010. His big-time podium moment and his now-famous victory "beer-walk" through Whistler Village have paved the way for Montgomery to continue to find himself on Canadian TV.

As the host of The Amazing Race Canada, Jon travels across the country, and all over the world, filming and sharing insights with audiences of all stripes on what makes Canada great and why the goals we set for ourselves are only as achievable as we believe they are.



The Grape Growers of Ontario's Celebrity Luncheon is on Wednesday, September 18, 2024, at 11:30 a.m. at Club Roma in St. Catharines.

Tickets are selling fast; get yours before they're gone!

Ticket order forms are available at www.grapegrowersofontario.com or by contacting the GGO Board office at (905) 688-0990 ext 224 or info@grapegrowersofontario.com.







Spot it?Snap, catch and report it

Spotted lanternfly (SLF) is present in the United States and getting closer to the Canadian border. It could be devastating for Canada's wine, fruit and forest industries.

WHAT TO LOOK FOR - LIFECYCLE







EGG MASS OCT-JUN



EARLY STAGE NYMPH



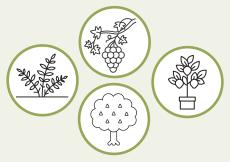
LATE STAGE NYMPH



ADULTS JUL-DEC

WHERE TO LOOK FOR IT

OVER 100 SPECIES OF TREES AND PLANTS



COMMERCIAL AND LEISURE VEHICLES



OUTDOOR ITEMS



If you think you have found the spotted lanternfly pest or egg masses in Canada, report it to the Canadian Food Inspection Agency.

Learn more at Canada.ca/spotted-lanternfly





Industry Updates

Ontario Soil and Crop Improvement Association

A new intake for Ontario's On-Farm Climate Action Fund (OFCAF) opens August 1, 2024, at 9:00 am.

OFCAF provides cost-share funding to farmers to implement best management practices (BMPs) that tackle climate change through reducing emissions of GHGs and supporting increased carbon sequestration. Cost-share support to farmers is available under the project categories of nitrogen management, cover cropping, and rotational grazing.

The OFCAF Program Guide provides detailed information on eligible project activities and costs, who is eligible to apply, information required with an application, how to apply, and more!

ONfruit: Our Blog for Ontario Fruit Growers

Ontario fruit farmers need timely, technical information to grow their crops. If you are a commercial fruit grower in Ontario, then you should sign up for the ONfruit blog or check back often, as we have information and resources to help you. Fruit specialists from the Ministry of Agriculture, Food and Rural Affairs (OMAFRA) contribute to the blog and can answer technical questions you may have. Click here to subcribe.

Spotted Lanternfly Resource

The Lake Erie Regional Grape Program has developed a grow-friendly resource on Spotted Lanternfly.

SLF Pocket Guide - English SLF Pocket Guide - Spanish



Industry Updates Continued

Growing Future Opportunities Initiative, Wine Grapes allocated funding at 83%

The intake period is open, and we implore you to apply for funding. Applications are accepted on a first-come, first-served basis until funding has been fully allocated or the intake period closes, whichever comes first.

Last fall, the Canadian and Ontario governments announced funding of up to \$8 million over 3 years for Ontario apple, tender fruit, table grape, and wine grape growers through the Growing Future Opportunities Initiative under the Sustainable Canadian Agricultural Partnership.

The funding is intended to help growers plant varieties of produce that will improve quality, production, and marketability.

The application and guidelines are available now.

Spray Drift Concerns

OFVGA joined the Grain Farmers of Ontario, Ontario Federation of Agriculture, and CropLife Canada in creating the <u>Be Drift Aware</u> campaign this year. It was created to raise awareness and promote best practices that will help reduce spray drift in Ontario.

Spray drift issues can be complicated and involve many factors. While the OFVGA does not have resources to be able to follow-up on individual spray drift incidents, they offer the following comments:

- The incident should absolutely be reported to the appropriate authorities. Growers should also do the same with Health Canada's <u>Voluntary Incident Reporting System</u>. The latter is directly linked to PMRA and these are reviewed and considered during re-evaluations and special reviews. Growers should also report this incident to local registrant representatives, agri-retailers, and custom applicators working nearby:
- 1. Local registrant representatives including Corteva, Bayer, BASF, and Syngenta. It may be possible that the local reps know other cash crop farmers in the area and may help with identifying the issue. At a minimum, it would be a reminder to further educate their local customers on the use of these products and sensitive crops.
- 2. Similarly, local agri retailers (e.g. Lakeside Grain & Feed and others) would have nearby cash crop farmers as customers. While they may not get directly involved in this particular incident, it would hopefully at least be a reminder to them to further educate their customers on the use of these products and sensitive crops.
- 3. Custom applicators can cover lots of territory but they are equally responsible for the products they are spraying on their customers behalf and should be aware of sensitive crops nearby.
- The OFA does has a good list of resources: https://ofa.on.ca/resources/you-suspect-herbicide-drift-now-what/

Governments Expanding Mental Health Supports for Farm Workers

The governments of Canada and Ontario are investing up to \$538,000 through the Sustainable Canadian Agricultural Partnership (Sustainable CAP) to expand the Farmer Wellness Initiative to Ontario farm workers. Of that total, nearly \$178,000 will be dedicated to supporting the delivery of services in Spanish.

Click HERE to read the article.

THE FARMER WELLNESS INITIATIVE

FREE, UNLIMITED COUNSELLING





FARMERWELLNESSINITIATIVE.CA

The Farmer Wellness Initiative provides Ontario farms with mental health support by offering free unlimited counselling for farmers, farm workers and their families, specific to the unique challenges that can be experienced by the agricultural community.

1-866-267-6255

How it Works:

Step 1 - When you call the line, you'll go through a brief intake process. You'll be asked your name, where you live and why you're calling. (Note: if you're in crisis, you'll be directed to immediate support.)

Step 2 - Within a week, you'll be connected to a counsellor that you can see on an ongoing basis by phone, video, or in person (based on availability). The mental health professionals who provide counselling are ag-informed to best serve the community.

Step 3 - Engage in counselling for as long as you need. Sessions are free and unlimited. Finding the right counsellor is important. If you'd like to be matched with someone new. you can call the line back and be matched with someone who may be a better fit - no questions asked.

What you need to know:

ELIGIBILITY



Ontario-based farmers, farm workers and their families (spouses, partners, children, dependents). This includes family members involved in the operation of the farm. Note: callers must

be 16 years or older. Youth between the ages of 12-15 may utilize the service with parental consent.

All information received through counselling sessions is confidential and in accordance with the Personal Health Information Protection Act (2004).

PRIVACY



Free! There is no

and the number



ACCESSIBILITY

Operated by TELUS Health, you can call 1-866-267-6255, 24 hours a day, 7 days a week, 365 days a year.



Available in both English and French.









OGWRI Research Spotlight

CCOVI expedites the production and maintains a repository of virus-free grapevines, bringing the Canadian grape and wine industry another step closer to supplying a sustainable domestic source of clean propagative grapevine material.

Dr. Sudarsana Poojari, Brock University's Principal Scientist in Grapevine Virology has developed meristem shoot tip tissue culture protocols for grape varieties of regional and national importance. This project titled "Development of micro shoot tip culture-based protocols for maintaining virus-free grapevine germplasm for elite and local varieties," was active from January 2022 to March 2024.

The objectives of this project were:

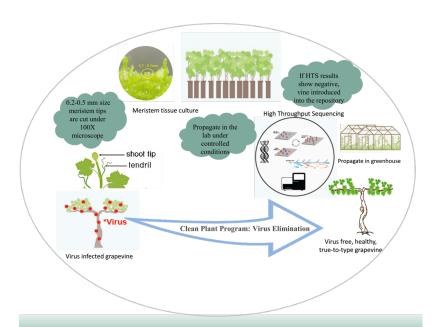
- 1. Maintain the 50+ virus-free grapevine varieties available through CGCN-RCCV program at the new tissue-culture/phytotron facility at Brock University.
- 2. Develop meristem shoot tip tissue culture protocols for four cultivars (Pinot noir cl 777, Cabernet franc cl 313, Riesling cl 239 and Chardonnay cl 96) and four rootstocks (SO4, Couderc 3309, Riparia Gloire de Montpellier (RGM), Couderc 161-49, Millardet et de Grasset 101-14) and maintain the virus-free cultures. In addition, we will include prominent rootstocks from non-patented sources into the repository following the CFIA and provincial regulatory guidelines.
- 3. Develop meristem shoot tip tissue culture protocols for 15 native Ontario riparia rootstock selections.



OGWRI Research Spotlight Continued

As of March 31st, 2024, Dr. Poojari accomplished the following outputs/objectives:

- Standard Operating Procedures (SOPs) were developed for the virus elimination process through meristem
 tissue culture in grapevines following the screening for viruses using high throughput sequencing technology.
- Standard Operating Procedures (SOPs) were developed for shoot tissue culture to speed up the production of virus-free grapevine.
- A total of 405 grapevine canes representing 50+ varieties are now being maintained in the phytotron at Brock University.
- A total of 114 meristems from 31 grapevine varieties have been cut and are being maintained and grown in the tissue culture lab as part of this project.
- 154 shoots from 51 different grapevine varieties are cut, 100 of them have successfully developed roots and are now under maintenance in the phytotron.
- A new method of micrografting is being developed. A total of 40 grafts have been maintained in the phytotron.



The future of this research will look to enhance the survival rates of both elite and indigenous grapevine varieties by optimizing the growth media and growing conditions. This will be accomplished by experimenting with varying hormone concentrations in the growth media to ascertain the ideal concentration for each specific grapevine variety. Additionally, micrografting protocols will be developed for all 50+ grapevine varieties to improve the quality and production of clean grapevine materials. The success of this project could lead to increased efficiency and productivity in the grapevine industry and advance the scientific understanding of the vine production system.



For information on additional OGWRI funded research projects please visit our website www.ontariograpeandwineresearch.com



Brock University

CGCN-RCCV Update



Refreshed CGCN-RCCV Website

Over the past 6 months, CGCN-RCCV has been working behind the scenes to improve their website design. Browse CGCN-RCCV's refreshed website at www.cgcn-rccv.ca. These improvements include:

- Website search features
- User friendly mobile viewing
- Updated contact page
- Centralized webinar content

Amended Verification & Certification Programs

Timely and precautionary amendments were made to all three of CGCN-RCCV's programs, and announced in their June newsletter release. Please click <u>HERE</u> to view CGCN-RCCV's recent newsletter release including details on program amendments.

Some high-level changes include:

- Testing for additional viruses of concern;
- New testing requirements for non-CGCN-RCCV sourced G1 material;
- Ability for collaboration amongst CGCN-RCCV participating nurseries;
- Crown Gall designation;
- A list of approved labs for soil nematode testing;
- Approved rootstock sources; and
- Other administrative revisions.

Is your nursery producing certified vines yet?

Encourage your favorite grapevine nurseries to produce CGCN-RCCV certified material! Until March 31st, 2028, CGCN-RCCV is administering AgriAssurance programming under the Sustainable Canadian Agricultural Partnership (SCAP) which provides CGCN-RCCV participants with up to 50% off virus-testing services and 75% off annual inspections.

CGCN-RCCV recognizes the need for a domestic source of clean grapevine material for replanting initiatives, due to the extreme cold-snap events that took place across Canada over the past few years. The opportunity to start again, to ensure long-term vineyard sustainability against avoidable diseases is to "Start Clean," by planting certified virus tested material, and "Stay Clean," by conducting frequent vector monitoring and properly timed control.

Please contact Executive Director, Darien Temprile, at darien@cgcn-rccv.ca to get involved.

CGCN-RCCV in Nova Scotia

CGCN-RCCV Board of Directors and staff take to the East Coast for the Grape Growers Association of Nova Scotia's (GGANS) Summer Tour on August 16th!

Get hooked on rapid disease control.*

Cevya®
Revysol® Fungicide

■ BASF
We create chemistry



*Actual technology may not be exactly as shown.

Experience a new level of control with our unique binding action.

Talk about technology you'll get attached to quickly. Cevya® fungicide uses exclusive binding activity to control biotypes that may be resistant to other fungicides, including Group 3-tolerant strains. This hook-like action delivers fast and continuous control of key diseases in blueberries, grapes, apples, pears, stone fruits, potatoes and vegetables. Visit agsolutions.ca/horticulture to find out what it can do for you.

Always read and follow label directions.

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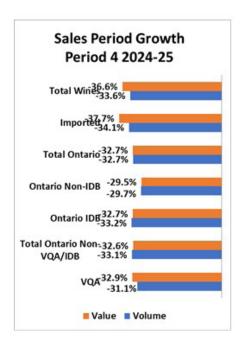


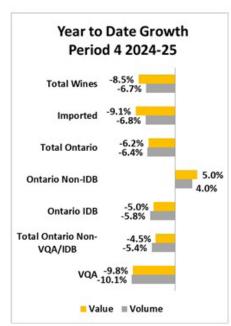
Wine Sales Update - Period 4

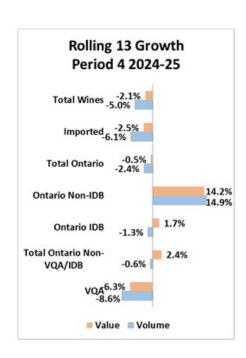
All sales statistics that follow are for the 13 Periods ending July 20, 2024, unless noted and reflect sales through ALL LCBO channels excluding Specialty Services; including Home Consumer, Licensee, Agency, Embassy and shipments to Grocers. All data exclude flavoured wines and ciders.

Highlights:

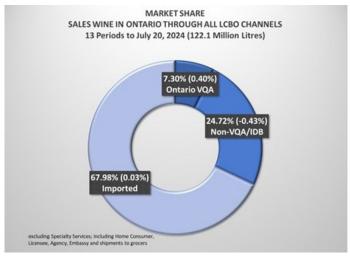
- VQA wine sales overall are -8.6% for rolling 13 periods (litres)
 - o VQA wine sales are down at the LCBO stores (-8.0% litres)
 - o VQA wine sales in grocery are declining (-10.9% litres)
- Ontario Non-VQA/IDB is declining (-0.6%)
 - o Ontario non-IDB (100% Ontario) is increasing (14.9%)
 - o Ontario IDB is down (-1.3%)

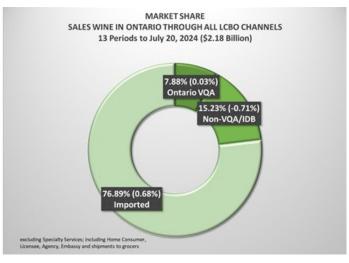






Market Share (LCBO, Vintages, Grocery)





Classified Ads

For Sale

Various Equipment

Scharfenberger Euroselect Destemmer, 1000 Jacketed Variable Top S/S Tank on Legs x2, 40x40 Plate and Frame Alpha Filter, Pallet Racking/Shelving 10 Bay Unit and Criveller Membrane Press Enopress V11. Email violet@hinterbrook.com for more information.

1000L Criveller Variable Capacity Wine Fermentation Tanks

Floating lids with arms, volume sight glass, front tasting ports, Front hatch door, 1.5 inch TC racking port, bottom 1.5 inch TC draining port, sloped bottom. Great for wine, cider etc... Commercial grade. Not jacketed. each will Includes 2x TC Valves/gaskets/clamps. 3 for Sale. \$3000 each. Call and leave message 647-885-0712

Sparkling Tirage Bottle Racks

20 used sparkling tirage bottle racks for sale. Standard stackable & collapsible design, 500-bottle capacity, France Fils manufacturer, in good order. Asking \$250 per. Please contact Rob by text 905-329-9982.

Older Binger Leaf Remover and Ryan Thiessen Finger Weeder

Older Binger Leaf Remover \$3,000 Single side leaf remover. It's mounted onto a frame for a front 3 pt hitch. The frame is very nice; very strong with springs to bounce and move with the canopy as it pulls leaves. Ryan Thiessen Finger Weeder \$4,000 Single side finger weeder. It fits on a square tube side tractor mount. Never been used. Call or text Heather at 289-213-8441.

Used Wine Barrel Racks

Selling up to 20 used barrel racks - offers being accepted. Pickup in Harrow ON. Email allisonc@colio.com.

Various Equipment

10,000 Liter Auto Pump Over Tank Excellent condition. Approx. 6 years old. Touchpad controls. Chiller jacket. Original cost = \$30,000. Listing for \$15,000. 10,000 Liter Tank with Chiller Jacket Excellent condition. Approx. 6 years old. 2" rack valve. 3" drain valve. Must door and rack door. Original cost = \$20,000. Listing for \$10,000. Two Ton Grape Hopper in excellent condition, purchased from Criveller. Approx. 6 years old. Cost: \$23,000 New, listing for sale at \$11,500. Email jon.boyle@windrushestatewinery.com

Leaf Remover LR350

Leaf remover Provitis Leaf Stripper LR350 Perforated drum, in which a suction nozzle with a turbine is mounted. The depression generated by the turbine sucks the leaves against the rotating drum. The leaves are then brought to a roller pressed against said drum; caught between the roller and the drum, these leaves are stripped. After the roller and the suction area, the leaves fall on the ground. Asking \$17,800; for more information, email Ornelasfarmsinc@gmail.com.

Various Equipment

New Insulated Saeplast Bins 48x43x47h insulated saeplast bins for sale. Sky blue colour. Comes with an insulated lid with rubber D handle snap downs. \$940 each. Branding is available if ordered soon for \$10/ bin and/or lid. Experienced Wine Making Equipment Winemaker retired and I need to find a home for it. Destemmer is a manual, old working press but very old, a mix of Demi's and carboys. Reasonable offers will be accepted. 125hL Stainless Tank 2 x conical bottom 304 tank for sale c/w double jacket, 4000 mm height, 2230 mm wide, ellipticle front door, centered top manhole 400mm, sight gauge, total and partial removable 2" valves, reinforced incline valve (for mixer), mirror polished inside. Used 4 months (customer didn't pay). 14000\$\(\) ea fob Notl. Email <a href="Mexicontext-Mexicon

Milani Dosing Hopper

Milani Dosing Hopper for sale. Purchased in 2022 from Criveller for \$24,000.00, only used for one season. Slight damage as top lip of hopper extension is bent. Price: \$18,000.00. Local Sale and Pick Up Only. Email avig1@mac.com.

White and Red Barrels

Used- in great condition wine barrels for sale in NOTL Mostly Damy, Mercury, Seguin Moreau, and Aquitane So2 burned every month when empty and kept at 80% humidity. \$200 for red barrels and \$225 for white barrels. Have a few American oak used for red for \$150, minimum 4 barrels per order. Some are available now, and some in mid-August after emptying. Contact Dean at deanstoyka@stratuswines.com

Various Equipment

Zuidberg Front Three Point Hitch Arms for Zuidberg Front Three Point Hitch on John Deere 5101en. Pressure Treated Post 3 Inch Tops 8 Feet Long. 5 Foot Bamboo Stakes Half Inch diameter. 4 Foot Stakes 3/8 Inch Diameter All Straight. 1250 Gallon Water Tank with 2 inch valve and lid. Uniroyal Laredo Cross Country Tire. Call or Text 905-359-6976 for more information.

Classified Ads

For Sale

Sparkling Filler, Corker and Wirehooder

We are selling a semi-automatic isobaric filler with semi-automatic mushroom corker and wirehooder. The equipment is 2 years old and recently serviced. The equipment should be available by early August. Please direct enquiries to Mauro at either mauro.scar-sellone@sympatico.ca or 416-616-8610.

Diesel Tank

Diesel tank for sale, it has been out of commission for 3 years, sold as is. It needs to be picked up from the facilities. For free. Email accounting@laileywines.com

Wanted

Hardie Sprayer

Looking for older 3 point hitch Hardie air blast sprayer for parts. Text or call Dave at 416-831-9617

Remove Old Posts and Wire

Wanted person or service to remove old posts and wire from grapery not in use. Close to Vineland. Email 3xxgoe@gmail.com

500L Puncheon

I am looking for a used 500L puncheon for white wines. Must be in good shape. Text Jonathan at (250) 681-0808

Land

Winery in Plympton-Wyoming For Sale

This winery and vineyard for sale in Lambton County is located in Ontario's newest emerging wine region and is the perfect property to venture into owning and operating your own winery. You can experience the vineyard lifestyle and explore this business's new economic possibilities. Email for more information emsuc@unitedcountry.com

Grapes and Vines

Cabernet Franc and Cabernet Sauvignon Vines Available

Cabernet Franc Clone 214 RS 3309 QTY 43 Cabernet Sauvignon Clone 169 RS 3309 QTY 25 Call 416 988 7444

Cabernet Franc Vines 214 on 3309

Looking for 300 Cabernet Franc clone 214 vines on rootstock 3309. Please contact via email at <u>justin@rosewoodwine.com</u> or by phone at 519 980-1842 if you have any available.

Certified Virus-Free Dormant Grafted Chardonnay Vines

Tzafona Cellars has vines for sale. Dormant grafted virus free Chardonnay clone 70/96 grafted on SO4 rootstock coming from an overage that has occurred on our order for the 2024 season.1,375 plants available. Contact J. COOPER at 416 843 1162.

Vines For Sale

50 Auxerrois vines and 150 Cabernet Franc vines are for sale; call Albrecht at 905-651-7400.

Visit www.grapegrowersofontario.com for grapes for sale.



To place classified ads in the newsletter and online, visit grapegrowersofontario.com, or contact the Board Office at info@grapegrowersofontario.com or 905-688-0990 ext 224



Grape Growers of ONTARIO

1634 South Service Road St. Catharines, ON L2R 6P9

Tel: (905) 688-0990 Fax: (905) 688-3211

grapegrowersofontario.com localgrapes.ca

GGO Services

Grape Pricing eGrape Chemical Registration Crop Insurance Requirements Business Risk Management and Disaster Risk Programing Agricultural Policy Framework Bridge Funding Offshore Farm Labour Program Farm Labour Legislation Grape Standards Grape Inspection Grape Research **Grape Industry Promotion** Government Lobbying Land Use Issues Nutrient Management Market Research Liaise with Industry and Other Farm Organizations



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@grapegrowersont



@grapegrowersont